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Ferry

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**Upcoming Events -
Mike Ferry Tom ferry
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Mike Ferry's Real
Estate Training
Seminars are both a
great introduction to
the Mike Ferry System
and an invaluable tool
for keeping you on
track all year long.

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From Prospecting
Clinics to Production
Retreats ... there is a
training event for
virtually every aspect
of the Real Estate sales
process.

~~Mike Ferry Talks
Prospecting YouTube~~
Ferry's model of
prospecting is divided
amongst the market.
You can find out a lot
about a brokerage by
asking if they are "pro
Mike Ferry". Come to

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your appointment with
7-8 questions to find
out if your brokerage
will give you the keys
you need to succeed.

~~Prospecting The Mike
Ferry Way - Marketing
Monday Message ...~~

Mike Ferry's 30-Day
Superstar Plan This is a
30-Day plan of action
taken from Mike
Ferry's book written in
the nineties, "How to
Develop a Six Figure
Income in Real Estate."

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It's a great plan for new agents or for experienced agents who want to rebound from a slump.

~~Upcoming Events~~ ~~Mike Ferry~~

What is your sales goal for 2014? Is what you are doing today going to get you there? This week on MFTV, Mike shares a story about one agent who recently cal...

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Ferry, we are offering
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Management . Top 10
Mistakes that Cost You
the Listing . Farming
Ideas to Penetrate an
Entire City . 5 Ways to
Buy a Home Virtually .
Key Mindset Shifts to
Become a True
Business Owner . What
to Say to Close More
Deals . How to Thrive
(not just survive) in
Turbulent Times .

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~~Webinar Recap: Q&A
with Mike Ferry - Cole
Information~~

Circle prospecting offers a unique niche market that you might not reach otherwise. The Classic Expireds Script - from Mike Ferry. "As a full-service brokerage, we use all the available tools to showcase your home. Tom Ferry, son (and competitor) of legendary coach Mike

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Ferry~~
Ferry, has carved out a big space for himself in the coaching industry.

~~Prospecting Mike Ferry~~
~~†azrmusic.net~~

Brian Buffini has built his career teaching people to avoid it. Mike Ferry, my father, is villainized for teaching it. It's controversial. What is it?

Prospecting!! I started teaching people how to prospect in 1993, and built my career on

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helping people learn the skills necessary to be successful to use prospecting to build their business.

~~MASTERING PROSPECTING SCRIPTS~~

Provided by the Mike Ferry Organization Hi, this is _____ with _____ ... I (my company) just ... Just sold: For a real estate professional, prospecting is all about talking to as many people as you can, and

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one of the highest
volume lead sources
out there are
GeoLeadsTM.

~~Prospecting Methods
with Mike Ferry~~

YouTube

The King of Prospecting
sits down with
ProspectingToday to
talk about how real
estate agents can build
sustainable businesses.
www.mikeferry.com
<http://www.t...>

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~~BUYER EFFICIENCY~~

~~SCRIPTS & WORKBOOK~~

I agree with most of every-ones response's to the comments on Mike Ferry. I am a fan of Mike's(no booing) I was introduced to his style of selling in the late 80's when I was associated with Coldwell Banker it was mandatory to attend his Action Workshop, and one of Mike's abilities is he can intimated and motivate

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at the same time, and
what I respect about
his system is that it
works and it is ...

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~~—securityseek.com~~

Mike Ferry helps
agents navigate how to
sell homes during the
Covid 19 shut down.

Sell with a Story
Taught By Darryl Davis
Real Estate Trainer,
Darryl Davis, has been
teaching agents for
decades how to use

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storytelling and metaphors to sell homes.

~~Mike Ferry Talks
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Ferry recommends picking up the phone and calling your centers of influence. This is a good time to connect with them to make sure they are

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Ferry

doing ok and see if there is a way you can help each other. “You can expand your centers of influence list just by asking people for referrals”, says Ferry. Tip #3 Keep on Prospecting

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Fearful to Fearless |
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For Buyers

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Organization NAR's
Most Influential Real ...~~
Virtual Prospecting
Clinic | Cindy Stewart &
Donna Koerner
December 10 -
December 11 Please
Note: When purchasing
an event ticket, you
are agreeing and

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acknowledging that MFO is granted permission to use your likeness and any testimonials or messaging you provide to the Company for the purpose of print and/or electronic marketing materials.

~~—Prospecting Today~~
campaigns,
neighborhood
searches, or circle
prospecting. The
concept behind geo

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leads is providing you with phone numbers for hundreds of properties in a given territory to help you create your own farming areas. SCRIPT: Provided by the Mike Ferry Organization Hi, this is _____ with _____ ... I (my company) just listed a home for sale

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download. File Name:
Prospecting Mike
Ferry.pdf Size: 4950 KB
Type: PDF, ePub,
eBook Category: Book
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22, 07 ...

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FSBO Script 1: "The
Classic" - Mike Ferry.
With over 45 years in
the industry, the Mike
Ferry Organization is
one of the most trusted

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coaching programs in
all of real estate. ...
Jackie Kravitz has
spent decades making
tens of thousands of
prospecting calls. She
closed 125 deals only
working 150 days a
year, ...

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